

# Quorum Direct to Cloud (D2C)



DELIVERING HIGH AVAILABILITY AND DISASTER RECOVERY DIRECTLY FROM THE QUORUM CLOUD

Quorum onQ has built a name for itself by providing the fastest, most reliable and most secure backup and recovery product in the market. Using an appliance architecture, Quorum onQ can snapshot your business servers at a frequency necessary to achieve the desired RTO and RPO, and then stream that data offsite to another onQ appliance for Disaster Recovery, or to the Quorum Cloud for Disaster Recovery as a Service.

However, customers are increasingly looking for ways to minimize onsite hardware and infrastructure, while maintaining high availability of their business apps. Introducing Quorum Direct to Cloud (D2C) a key component of Quorum's HA Anywhere™ flexible deployment architecture.

## One product that delivers incredible value

Quorum D2C removes the onsite hardware requirement while still providing the high speed, secure, reliable HA, DR and DRaaS that customers have come to expect from Quorum.

## How does it work?

Quorum D2C uses high speed, encrypted VPN tunnel technology to securely connect your servers and applications to our secure private cloud data center. That means you don't need an onsite onQ appliance to get 1-click instant recovery, and the confidence that your business and data is protected. Administrators manage D2C the same way they would any onQ appliance, with a simple web based administration console. In fact, Quorum onQ appliances and D2C can be used together in large environments to provide the exact balance of performance and cost to fit any business model.

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Entisys has chosen Quorum as a core strategic partner in our go to market consulting and product delivery strategy. Entisys has already deployed these devices at customer sites and demonstrated successful results in Disaster Recovery situations. As a result, this technology and partnership are our standard for creating a managed disaster recovery solution for all Entisys customers.

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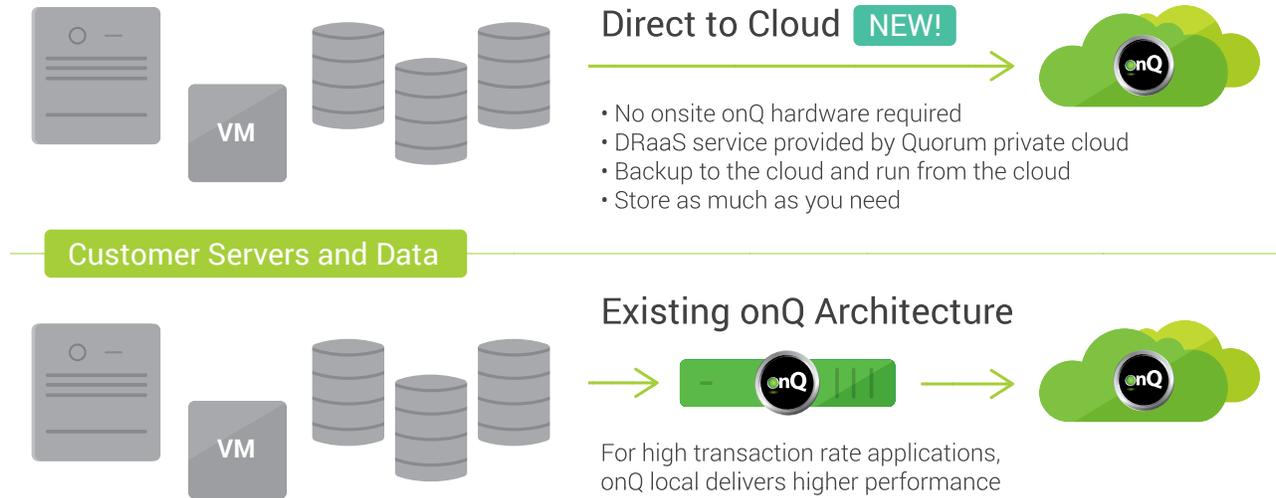
**Alex Roberts** – Associate Director of Technology, *Campbell Hall*

## ABOUT QUORUM

Quorum enables IT teams to provide business continuity and the fastest recovery from server downtime in the industry. Our onQ® product was first introduced in 2010 and has evolved into a powerful platform delivering backup, one-click instant recovery, deduplication, replication, automated recovery testing and extensible archiving, all delivered as a hardware appliance, virtual machine or as cloud based disaster recovery as a service (DRaaS).

With offices in the US and the UK serving customers worldwide, businesses of all sizes like the easy installation, flexible deployment options and fast recovery time. To learn more, visit us at [www.quorum.com](http://www.quorum.com) or follow us on twitter @quorumlabs

**Quorum**®



## Is D2C right for my business?

The main advantage of the D2C architecture is it minimizes hardware expense, and management in the customer's data center. So it's a good fit for organizations that are downsizing their hardware footprint and pushing their business applications to the cloud.

However, D2C does require more network bandwidth than an onsite onQ appliance, and a dedicated, encrypted VPN tunnel to maintain the same RPO and RTO. So for some organizations with high network latency, and high transaction rate applications, a local appliance may provide higher performance.

## Features and Benefits

No onsite hardware requirement → no hardware purchase cost and no hardware maintenance

All data encrypted in motion and at rest → secure, high speed backup and recovery directly to and from the Quorum cloud

Can be used with onQ appliances → flexible architecture allows for some servers to be protected locally, and some to be protected using D2C

One management console → all servers under protection look the same whether they are protected by D2C or onQ appliances

Unlimited backup, recovery and retention → achieve your RTO and RPO and maintain retention without worrying about hardware upgrades

## See what the excitement is about!

Contact us for a 30 minute, no-cost site assessment to see if D2C is right for you.